



Zhejiang University MBA Program

Entrepreneurship & Innovation

Prof. LongbaoWei
Associate Dean, School of Management
Zhejiang University





Outline

- Introduction of Zhejiang University
- Introduction of School of Management
- Entrepreneurship & Innovation





1. Introduction of Zhejiang University





Location & Regional Economy







Zheshang – Zhejiang Entrepreneurs

- To the end of 2010, Zhejiang's non-financial ODI is amount 2.62 billion USD (No.1 in China)
- The population of *Zheshang* is more than 3 million on the overseas markets.
- In year 2010, there are 1.5 million oversea Zheshang in 170 countries and regions.







Zhejiang University

founded in 1897







Facts about Zhejiang University

- 7 faculties, 40 schools and school-level departments
- 5 campuses
- 8,241 faculty and staff members
- 22,557 undergraduates
- 13,413 master students
- 7,398 doctoral students
- 2,457 international students

Note: Data at the end of year 2010





National Ranking in Recent Five Years

	Zhejiang University	Zhejiang University Graduate School	Zhejiang University School of Management
2011	1	1	2
2010	3	2	2
2009	3	3	3
2008	3	3	3
2007	3	3	3

Source: China Management Science Institute

- The most recognized independent ranking institute in China





2. Introduction of the School





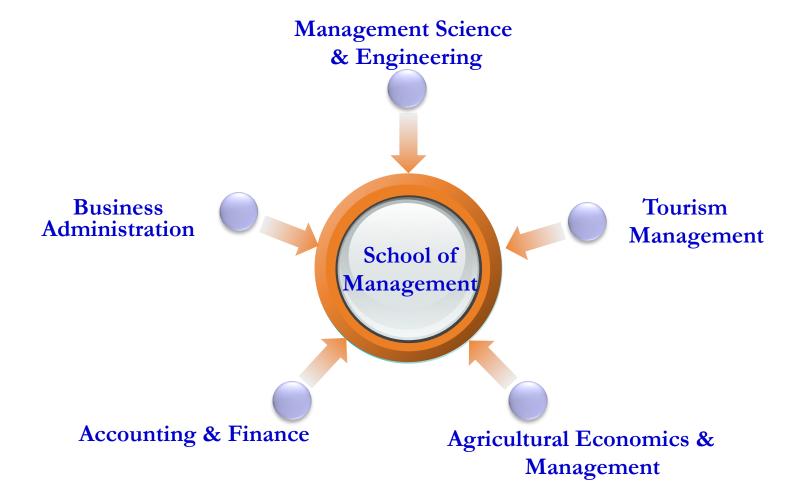
School of Management







Five Departments







Three Program Offices







Numbers

Faculty members	125
Enrolment of students in 2012	
— MBA	308
— EMBA	135
Undergraduates	242
 Master in Science 	104
— Ph.D. students	49
 Other professional degrees 	134
Management training (EDP)	5000+





First International Accredited Business Schools in Mainland China



Thanks to the leadership of the University and the School, the school was

the 1st Chinese institute to gain AMBA accreditation in 2006

and the 1st Chinese institute to pass the 2nd cycle AMBA accreditation in 2012





3. Entrepreneurship & Innovation





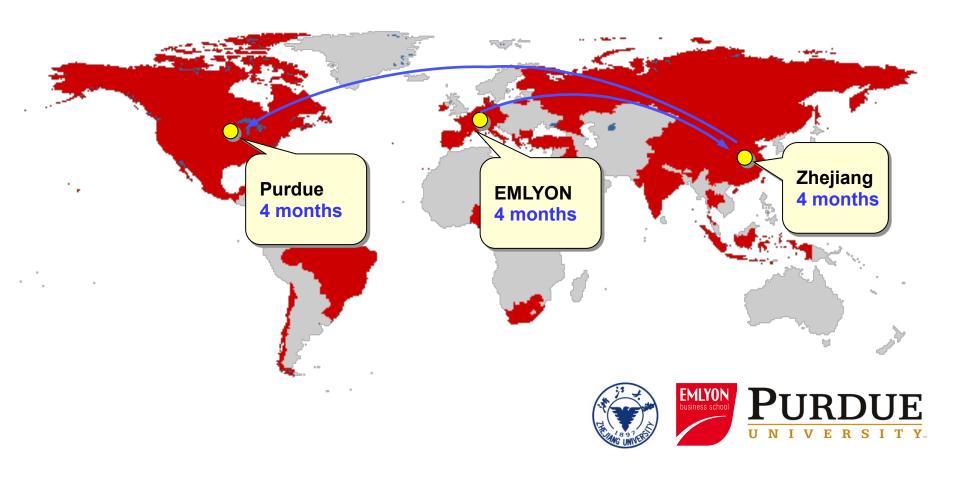
Global MBA Programs

	Program	Partners
GEP	Global Entrepreneurship Program	EMLYON, Purdue
GLBM	Global Luxury Business Management	EMLYON
GMSCM	Global Manufacturing and Supply Chain Management	McGill





Global Entrepreneurship Program







Curriculum - France

No.	Course	Credit	
EMLYON	EMLYON Business School		
1	Innovation Bootcamp	3	
2	Corporate Entrepreneurship	1.5	
3	European Business and Legal Environment	1.5	
4	Advanced Financial Management	1.5	
5	New Venture Creation	1.5	
6	Entrepreneurial Marketing	1.5	
7	Teams, Culture, and Negotiations	1.5	
8	European Projects	3	





Curriculum - China

No.	Course	Credit
Zhejiang (University	
1	Asian Business Enviornment and Economy	2
2	Advanced Strategic Management	2
3	Business Research Methods	2
4	Family Business Growth and Operations	1
5	Human Resource Management	2
6	Innovation Management	1
7	Managerial Economics	2
8	Operations Management	1
9	Chinese Projects	2





Curriculum - USA

No.	Course	Credit
Babson C	ollege	
1	Entrepreneurial Finance	1.5
2	North American Business Environment and Economics	1.5
3	Advanced Global Marketing	1.5
4	Global Entrepreneurship Capstone	1.5
5	Entrepreneurial Leadership in a Global Context	1.5
6	Managing Growing Businesses	1.5
7	Global Venture Feasibility	1.5
8	Design Thinking and Social Entrepreneurship	1.5
9	North American Project	1.5





Projects

Europe	China	USA
Nexenture	Holley International	Bantam Cider
Obiz	Cybernaut Investment	Ariett Business Solutions
TsiMamas	Hangzhou Zhongshang Holding Group	CPUsage
RMS	Zaixin Technology	Vertex Pharmaceuticals
Geroco	Torch Center	Collabora
HangerAd	Hydraulic Power	La Capoise Galerie
Alaska Energies	Zheda Anda Sciene & Technolgy	Zebra PR
CAPSEO	TechBridge	ArtsEditor
Ahimsa Partners	Dahua Technology	Energy Efficient Products
VeryCook	Zhenqi Sanitary Products	GetHuman.com
Sivalex	Allied Machinery	Altranex Energy
CrownCeram	EDC Translation	Cambio Coffee





Second GEP in Zhejiang University, China (59 students from 19 countries)













Related Courses

- A new compulsory course of Entrepreneurship
 - 1 credit
 - 16 teaching hours
 - Including 3 speeches by entrepreneurs
- Elective courses on Entrepreneurship & Innovation
 - Innovation Management, 2 credits, by faculty
 - New Product Development, 1 credit, by adjunct professor
 - Family Business, 2 credits, by faculty
 - New Venture Capital, 1 credit, by adjunct professor
 - International Entrepreneurship, 1 credit, by faculty

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Guest Speech by Entrepreneurs







Part-time Entrepreneur Mentors

Name	Title	Name	Title
Peireng FAN	Chairman of the Board, Zhejiang Yangfan Holding Group	Xing PENG	President, Fapai Group
Zukang FU	General Manager, Kuaijishan Rice Wine Co., Ltd.	Jinxin QI	Chairman of the Board, Bingjiang Real Estate Group
Xiaoping GEN	Chairman of the Board, Zhejiang Expressway Co.,Ltd.	Deliang SUN	Chairman of the Board, Zhejiang Net Sun Co., Ltd.
Zhengxin JIANG	Vice-general manager, China Unicom	Yongsen SUN	Chairman of the Board, Zhejiang Provincial Energy
Deshui JIN	Secretary of the Party Committee, Zhejiang University	Licheng WANG	Group Company Ltd. Chairman of the Board, HUALI GROUP
Jianhua LI	President, Wensli Group	Hui WANG	Chairman of the Board, ENJOYOR GROUP
Lanfang LING	Chairman of the Board, China Silkroad Holding Group	Heming WANG	Chairman of the Board, GUANGYU GROUP
Budong LU	General Manager, Zhejiang Tour Group	Jianyi WANG	Chairman of the Board, FUTONG GROUP
Chaoxin OUYANG	Executive Director, Morgan Stanley	Shuifu WANG	Chairman of the Board, XIZI UHC





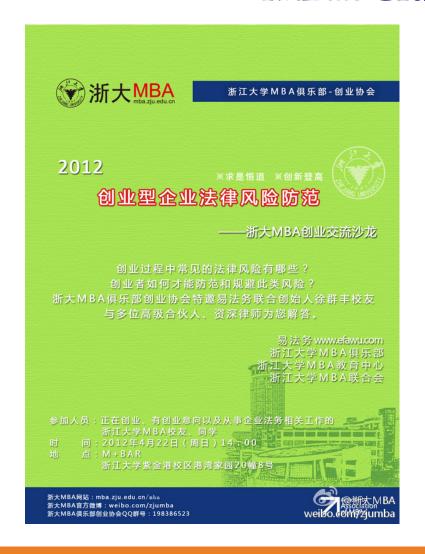
MBA Clubs

- MBA clubs for students and alumni
- A series of professional clubs, for example
 - Zhejiang University MBA Club of Start-up
 - Zhejiang University MBA Club of Venture Capital
 - **—**





MBA Club Events









Start-up Competitions







Reengineering of our MBA Program

- More specific tracks
 - Agribusiness
 - Hospitality and Tourism Management (HTM)
 - Management of Technology (MOT)
 - **.....**
- More international partners are welcome
 - Joint program
 - MBA student exchange
 - International internship project
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Thank You!

